1. DETERMINE WHICH AVON SKIN CARE BRAND IS RIGHT FOR YOU.

The column with the most check marks is your ideal brand.

The column with the most
What is your main reason for using skin care?
How would you describe your current skin care routine?

- · e. To reduce signs of aging, such as fine lines and wrinkles.
- O To reveal my natural beauty and vibrancy. and gain a healthy look.
- O To fight blemishes and help prevent acne.

- O I use an a.m./p.m. regimen, plus specialty treatments that target signs of aging.
- O I typically use simple yet effective products and routines. OR: I'm new to skin care.
- A routine, plus treatments that help reduce acne for skin that's clearer.

- What type of skin care brands are you using?
- O I'm using higher-end drugstore or department store brands.
- O I'm using drugstore brands.
- I'm using acne-fighting skin care productsvarying from drugstore to higher-end brands.

What is your ideal Avon Skin Care brand?

ANEW ANTI-AGING REGIMENS



clêărskin ACNE-FIGHTING ROUTINE

2. DETERMINE WHICH REGIMEN/ROUTINE IS RIGHT FOR YOU.

Within your selected brand column, check off the statements that best describe your skin.

ANEW

FOR SKIN THAT SHOWS:

USE:

EARLY SIGNS OF AGING

- O Fine lines
- O Some uneven skin tone
- O Tired-looking eyes with some shadowing

MODERATE SIGNS OF AGING

O Dark circles, fine lines and wrinkles in eye area

ADVANCED SIGNS OF AGING

cushion and firmness

O Some wrinkles

Uneven tone and

discolorations

Deep wrinkles

O Age spots; loss of

O Under-eye bags: crow's-feet

SERIOUS SIGNS OF AGING

Sagging neck and

deep wrinkles

Extreme dryness

O Loss of volume



REVERSALIST 40+

ULTIMATE 7S 50+

PLATINUM 60+

WHEN YOU WANT:

O Visibly brighter,

- more radiant skin O More
- even-toned skin

USE:

SKIN REVITALIZE with ARONIA BERRY



- younger-looking skin
- O Visibly softened fine lines

Visibly

YOUTH RESTORING with AMETHYST MINERAL



O An instant

moisture boost and lasting hydration (for normal skin)

MOISTURE BOOST NORMAL with SEA OAK



- O A more balanced complexion
- O A matte. shine-free finish (for oily skin)

MOISTURE BOOST OIL-FREE

with CAMELLIA TEA LEAF



clearskin[®]

IF YOU HAVE:

USE:

O Chronic acne

PROFESSIONAL



Blackheads

BLACKHEAD ELIMINATING



○ Mild/ occasional blemishes



Excess oil: enlarged pores

PORE **PENETRATING**



If Avon Elements is her brand. turn the tool over for more information.

To keep the conversation going, check out the ANEW Conversation Card on yourAVON.com.

For more on Clearskin, reference the Essential Skin Care Guide on yourAVON.com.